WHO'S WHO
AMONG THOSE SERVING THE TAX & ACCOUNTING PROFESSION

BillQuick

TIME & BILLING

BQE Software

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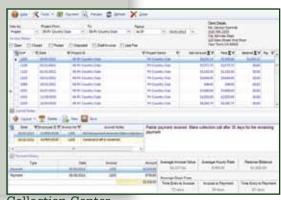
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Year Founded:
1995

Collection Center

COMPANY INFO

First released in 1996, BillQuick is designed to maximize billable hours and minimize repetitive tasks. Creating a simple solution to this common and chronic problem is what motivated BQE Software's founder, and owner of a professional services firm, to create BillQuick. It's no wonder that today there are over 250,000 professionals, worldwide using BillQuick.

PRODUCT

BillQuick has earned Five Stars from the *CPA Practice Advisor* for over ten years. This is no surprise, considering BillQuick does what CPAs and accountants want most—to maximize billable hours.

"Productivity is critical," says Alan Fox, CPA. "With BillQuick, billing reoccurring, flat fee and hourly clients is easy. What used to be a couple of days a month has become an hour. Most invoices take only a few clicks to create."

Engagement Center

In addition to saving time, billing capabilities are flexible and robust. BillQuick supports a variety of billing arrangements including Hourly, Hourly not-to-exceed, Recurring, and Fixed-fee. Over 100 invoice formats are included and customizable. BillQuick handles the write-up/write-down of individual time entries of a bill amount with ease. WIP items can be excluded as well as written off. You can print WIP, profitability and other reports as needed to support billing decision making. Billing capabilities also include retainers, discounts, memos and e-mailing invoices.

BillQuick gives users a competitive advantage allowing them to win new business, execute projects efficiently, bill in a timely manner and generate a healthy cash flow. BillQuick 2012 introduced two new Centers designed to analyze data to help identify the bottlenecks in a firm. Without such data, firms often make the same mistakes repeatedly which impacts their profitability and performance. The approach of analyzing the elements impacting cash flow is unique to BillQuick.

The new Engagement Center displays easy-to-understand charts and graphs on profitability, billability and efficiency. To help professionals identify bottlenecks in the cash flow process and make informed decisions instantly, the Collection Center was added. In addition to simplifying and enhancing collections tracking, this Center includes two metrics that are important to cash flow: *Time Entry to Invoice and Invoice to Payment.*

Besides its award-winning, seamless integration with Intuit QuickBooks Pro, Premier and Enterprise (as well with Sage Peachtree and MYOB/Australia), BillQuick has an Accounts Payable module.

Finally, BillQuick is scalable, handling small to large firms with ease and demonstrates maturity without looking and feeling or acting "old." For mobile firms, BillQuick provides a SaaS version, BillQuick Online, and a native iPhone and Android app. BillQuick also offers a hybrid solution that supports the tech savvy users in a firm moving to the cloud while others continue using the desktop application.

SERVICES

In addition to offering multiple support packages, BQE offers standard and customized training via the Web and on-site. Live, free introductory training is offered three times a week along with monthly topic oriented webinars. BQE also offers consulting services including data conversion, implementation assistance and various product and IT-related services.

MARKETS SERVED

BQE Software Inc., serves accountants and CPAs delivering time tracking, engagement management, billing and accounts payable capabilities. Their industry experts consult with customers to identify issues, needed product features and additional services that solve the everyday pain points of professionals.